



CONVERSION CHECKLIST

Highway to Rail (H2R) conversion is an effective way for your organization to benefit from immediate – and sustainable – cost savings, while securing the capacity necessary to keep your supply chain moving. While H2R conversion is an easy process, there are some common practices that should be followed to ensure a smooth experience.

- IDENTIFY YOUR TRANSPORTATION NEEDS AND CHALLENGES**
Requirements such as capacity needs, specialized equipment and transit requirements
- COMPLETE A CONVERSION ANALYSIS OF YOUR TRUCKLOAD FREIGHT**
CSX Transportation (CSXT) Intermodal offers a complimentary analysis, identifying the most advantageous truckload freight for conversion
- IDENTIFY POTENTIAL INTERNAL CONCERNS**
Departments, people or processes that will need to buy-in when converting modes
- IDENTIFY AN INTERMODAL PROVIDER(S)**
An intermodal provider is an intermediary between you and the railroad that provides comprehensive door-to-door service
- OBTAIN A PRICE QUOTE FROM YOUR SELECTED INTERMODAL PROVIDER**
Joint engagement with both the intermodal provider and CSXT accelerates planning
- CONSIDER BLOCKING AND BRACING NEEDS AND COSTS**
Blocking and bracing an intermodal load varies from truckload, CSXT offers complimentary load design assistance
- TRAIN FIELD STAFF**
Ensure dispatchers, dock workers and staff on both ends of the move know what to expect
- INTEGRATE INTERMODAL RAIL**
Get started with a test load to ensure a smooth transition to intermodal rail
- SCALE OVER TIME AND CONTINUE TO EVALUATE**
The H2R journey offers multi-year solutions, ongoing engagement identifies new lanes and conversion opportunities

For more information on converting freight from the highway to intermodal rail, contact your CSXT representative or visit H2Roptimizer.com

